

The IBBA Bestows Chairman's Circle Award to Amy Cole, Bay Area Business Broker/M&A Specialist

FOR IMMEDIATE RELEASE

July, 2020

(San Ramon, CA) The [International Business Brokers Association](#) (IBBA) has recognized San Francisco Bay Area Certified Business Broker and M&A Specialist, Amy Cole, with the **Chairman's Circle Award** for exceptional achievement in 2019 as part of its Member Excellence Awards Program.

"IBBA Excellence Awards are bestowed upon member business brokers who conduct a considerable amount of business sale transactions in a calendar year," explained Executive Director, Kylene Golubski. "These individuals have helped a significant number of people successfully transition ownership of their businesses, doing a great service to both entrepreneurs and our economy at large."

The Chairman's Circle Award is one of the highest honors bestowed by the IBBA. "As a 13-year member, I'm grateful to be included in this exclusive list. Of the recipients, only about 10% were women. I appreciate the many advisors who also supported these transactions and clients who bestow their trust in my advisory skills," said Amy Cole.

Ms. Cole Amy serves as a trusted M&A Advisor, Certified Business Broker and dealmaker specializing in the confidential sale of privately owned businesses in a wide range of industries. Holding top industry designations, she helps clients navigate the complex transaction process with a systematic approach, customized marketing, strong negotiation skills and focus on a positive outcome. Amy is an industry conference presenter, M&A education course instructor and speaks publicly on topics including Exit Strategy Planning, Maximizing Business Value, Preparing a Business for Sale or Acquisition and Standards of Care. She holds an MBA from Santa Clara University, M&AMI (Certified Mergers & Acquisitions Master Intermediary) from M&A Source, CBI (Certified Business Intermediary) from the IBBA and CBB (California Certified Business Broker) from CABB. She is a Licensed California Real Estate Broker, has served on multiple boards in President roles focused on governance and is an active member of WPO (Women Presidents' Organization) and Provisors, the nationwide network exclusively for trusted advisors.

ABI has provided trusted intermediary services for small to mid-market Companies since 1984, facilitating 450+ successful transactions. Advisors provide sell-side services, assisting each client in the preparation of the business for sale, valuation and facilitating the transaction at the appropriate time, under conditions that meet both personal and financial goals. Expertise in key area include: Manufacturing, Distribution & Wholesale, Business Services, Retail, Consumer Products & Services. Overall, its critical for business owners to work with a specialist who understands the exit and business sale process.

More information about Cole and ABI Group can be found at www.abi-ma.com.

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About the International Business Brokers Association (IBBA)

Founded in 1983, the IBBA is the world's largest nonprofit association for the business brokerage profession, providing education, conferences, professional designations, support and networking opportunities for business intermediaries. It offers coursework and testing required to obtain its prestigious [Certified Business Intermediary \(CBI\) certification](#). For more information visit www.ibba.org.