



COMMERCIAL WINDOW TREATMENT- MANUFACTURING & INSTALLATION

MOTIVATED SELLER SEEKS BUYER WITH CONSTRUCTION OR DESIGN EXPERIENCE

ABI CLIENT #4021

COMPANY OVERVIEW

Experienced manufacturer and installer of premium-quality window treatments and energy efficient shades serves a diverse base of commercial clients in Northern California. With a 30-year excellent reputation, the firm works with a loyal repeat customer base of designers, architects, and project owners of large hospitality, residential and commercial buildings to offer superior value, eco-friendly and sustainable solutions, incorporating new technology and contemporary design. **Long-term staff** includes project managers, workroom manager, seamstresses, client service professionals.



Business has remained steady throughout the pandemic through repeat customers and business development. Additional growth possible from leveraging extensive database and implementing a marketing strategy with a salesperson to target top key markets.

Centrally located near multiple highways, facility includes a large workroom, hardware and assembly area, large fabric shelving, loading dock area, showroom, 4 offices and a meeting room.

Owner is **seeking established industry professional or firm with construction, design, architecture or fabrication experience** to carry on the **excellent reputation**. Acquiring entity will need C-61 or D-52 California Contractor’s license, however owner will serve as RMO for a short period and train buyer for smooth transition.



SUMMARY

Location	Northern California	Purchase Price	\$1,450,000
Employees	5 FT, 1 PT	Gross Income	\$1,500,000* (assuming 1 FT working owner)
Licenses Required	C-61 and/or D-52	Cash Flow - SDE	\$575,000 (2021)
Training	20 hrs/wk for 6 weeks	Financing	SBA Pre-Qualified or Seller Financing
Inventory	\$20,000 included with sale	FFE (included)	\$60,000 FMV
Ownership	S- Corporation	Facilities	6,500 sq. ft.
Lease Term	Assignable	Monthly Rent	\$8,200

Further Information: please email your completed Confidentiality Agreement (NDA) to:
Amy Cole, MBA, CBB, M&AMI, BRE License #01878465, **925.890.6012**, acole@abi-ma.com
ABI Group Inc., 2010 Crow Canyon Place #100, San Ramon, CA, 94583

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